

# Design Thinking untuk ASN Inovatif

Ellya Zulaikha

*Penerapan Design Thinking Dalam  
Kepemimpinan Inovatif ASN yang  
Berkelanjutan*

BPSDM Provinsi Jawa Timur

17 November 2022

# Ellya Zulaikha

1998 Industrial Design, Institut Teknologi Sepuluh Nopember (ITS)

2003 Master of Art, Bandung Institute of Technology (ITB), Indonesia

2015 Doctor of Philosophy (Collaborative Design Learning), Queensland University of Technology (QUT), Brisbane, Australia



- Head of Industrial Design Department ITS 2015-2019
- Vice Dean of Faculty of Creative Design and Digital Business 2020-2024
- Member of ADPII (*Aliansi Desainer Produk Industri Indonesia*) – Indonesian Industrial Designer Alliance, since 2015
- Member of Reviewers Board for Indonesian Higher Education Accreditation (in Design field), since 2019
- RESEARCH INTEREST : *Industrial Design, Participatory Design, Innovation Design Management*

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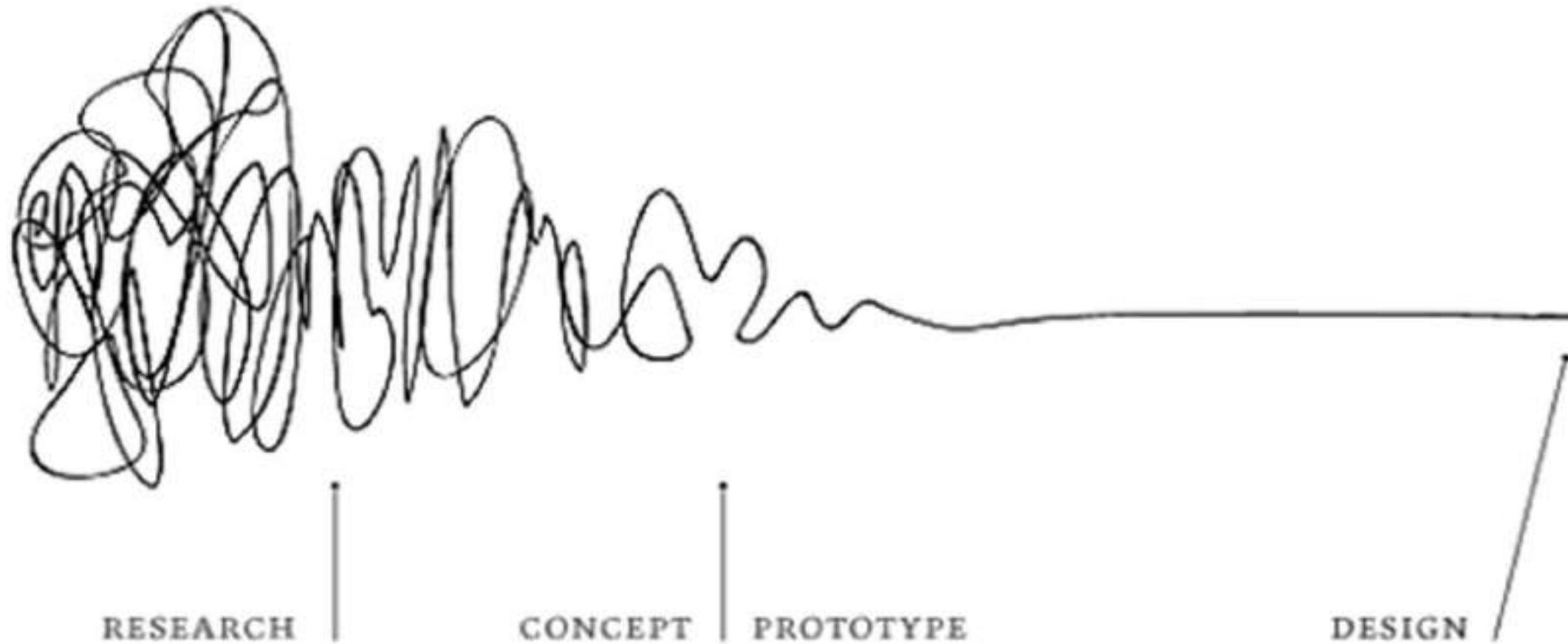
17 November 2022

# Apakah ASN itu ...

- Mengurusi manusia?
- Mengurusi hal-hal yang ruwet? Tampak sulit dan kompleks?
- Harus berkoordinasi dengan banyak pihak?
- Harus inovatif? Atau Perlu Inovasi?

UNCERTAINTY / PATTERNS / INSIGHTS

CLARITY / FOCUS



Design Thinking: Deal with Wicked Problem

# BASIC REASONING PATTERN

WHAT + HOW LEADS TO RESULT

THING WORKING PRINCIPLE (OBSERVED)

in design field ....

WHAT  
THNG

+

HOW  
WORKING  
PRINCIPLE

LEADS TO



*ABDUCTION*

Dorst, K (2011). The core of 'design thinking' and its application. *Design studies*, 32(6), 521-532

DESIGN  
thinking

Apa HAL PERTAMA yang harus dilakukan jika menemui kondisi ini?



Home > Nasional

# Viral Tips Jitu Agar Masyarakat Tak Buang Sampah Sembarangan, Begini Caranya

Rabu, 13 November 2019 15:50 WIB

Penulis: Bunga Kartikasari | Editor: Rina Eviana





+



LEADS TO

**"RAP!"****WHAT**  
THNG

+

**HOW**  
WORKING  
PRINCIPLE

LEADS TO

*ABDUCTION*

Dorst, K (2011). The core of 'design thinking' and its application. *Design studies*, 32(6), 521-532

DESIGN  
thinking

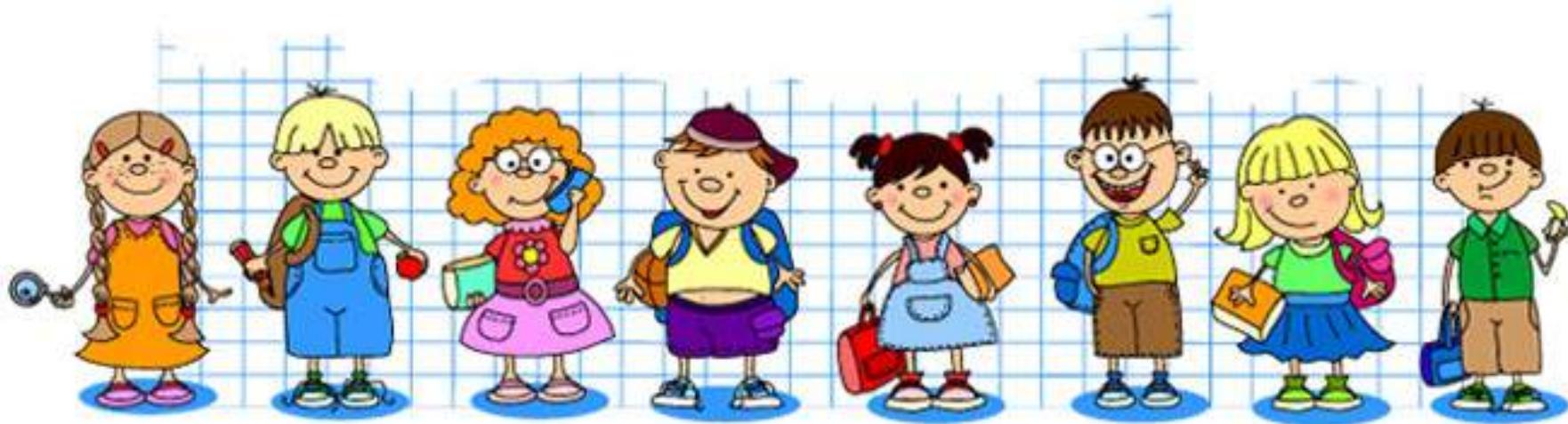




# CREATIVITY

Pic taken from: <https://presspay.ng/news/2022/11/11/the-best-kept-secret-to-cultivating-creativity-and-innovation/>

# WE ARE BORN CREATIVE!



Unfortunately creativity is rarely developed, along with the development of logic and the necessity to follow instructions

# The evolution of CREATIVITY THEORY

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He → I → We



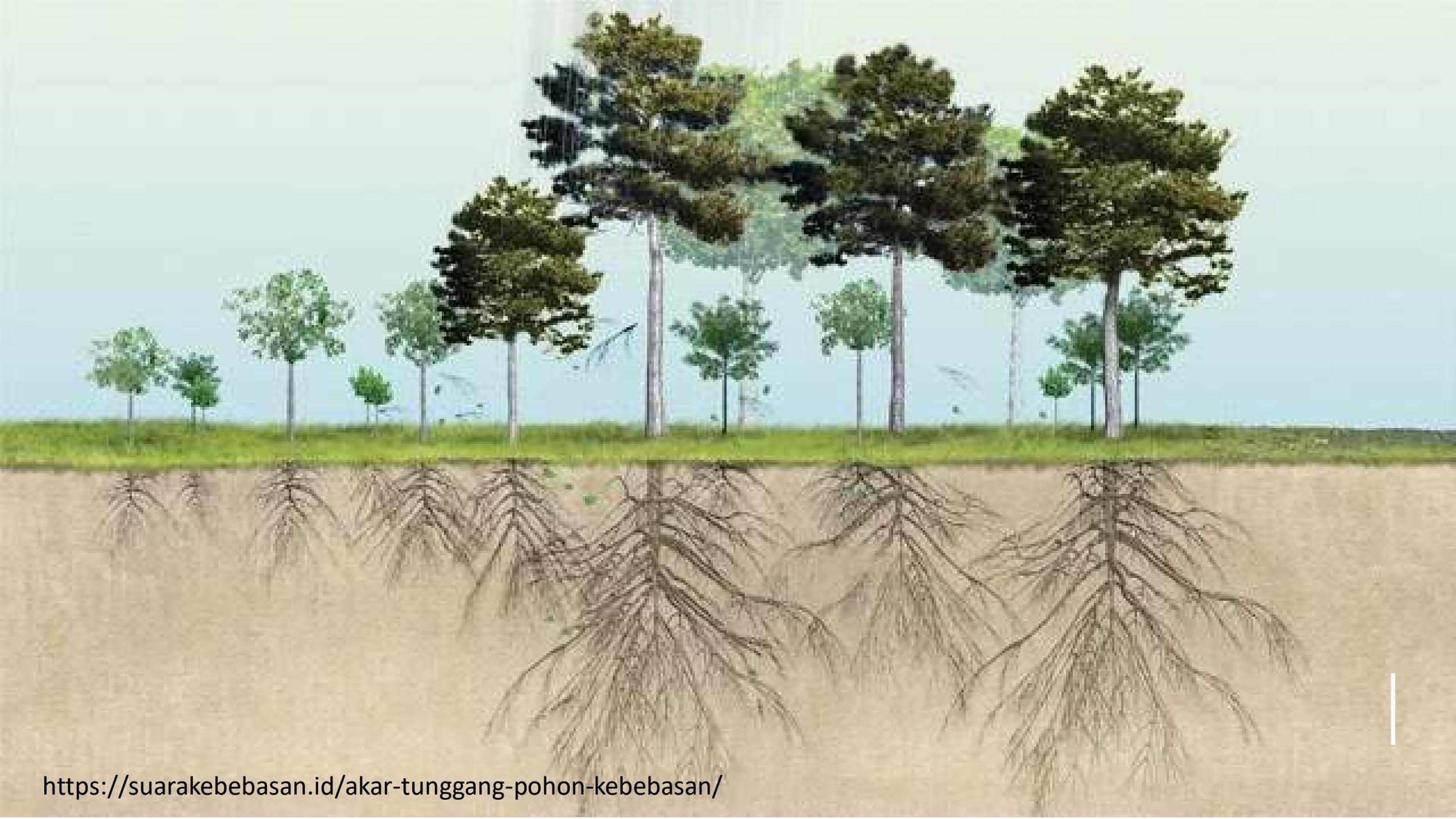
## CREATIVITY



## INNOVATION



Pic taken from: <https://digitalleadership.com/blog/creativity-and-innovation/>



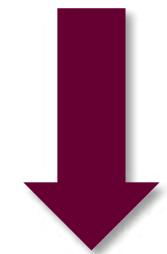


## CONTOH KASUS



**Industri Kerajinan Pedesaan**  
Merupakan mata pencaharian utama (atau sampingan) yang dapat memberikan kesejahteraan ekonomi dan menyerap tenaga kerja

(Kerr, 1991; Rogerson, 2000).



**Jumlahnya menurun secara signifikan**

(Cohen, 1998; Dhamija, 2008; Dilley, 2004; Dutton, 1983; Friel & Santagata, 2008; Kamara, 2004; Liebl & Roy, 2004; Rogerson, 2000).

# PERMASALAHAN EKSTERNAL

Tren cepat berganti

Krisis Ekonomi Global

Kedatangan barang impor yang kualitasnya bagus dan murah

# PERMASALAHAN INTERNAL

## Keterbatasan

Sumber Daya Manusia

Material

Ruang Kerja dan Alat

Posisi Tawar pada Pedagang

## Konflik

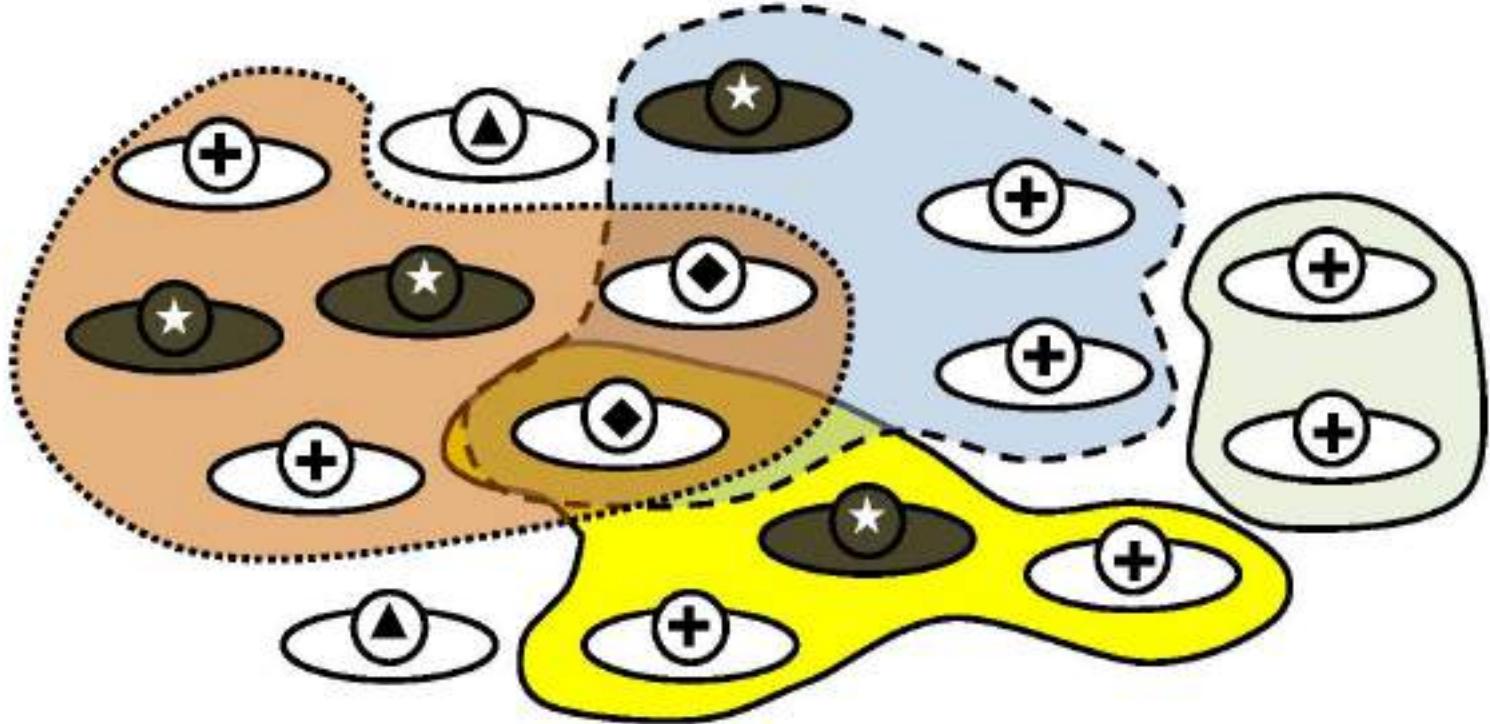
Saling bajak antar pengrajin

Saling meng-copy desain yang laku

Kompetisi harga

Dinamika dalam Asosiasi

## *Grouping Tendency*



Community Leader



Solitaire craft person

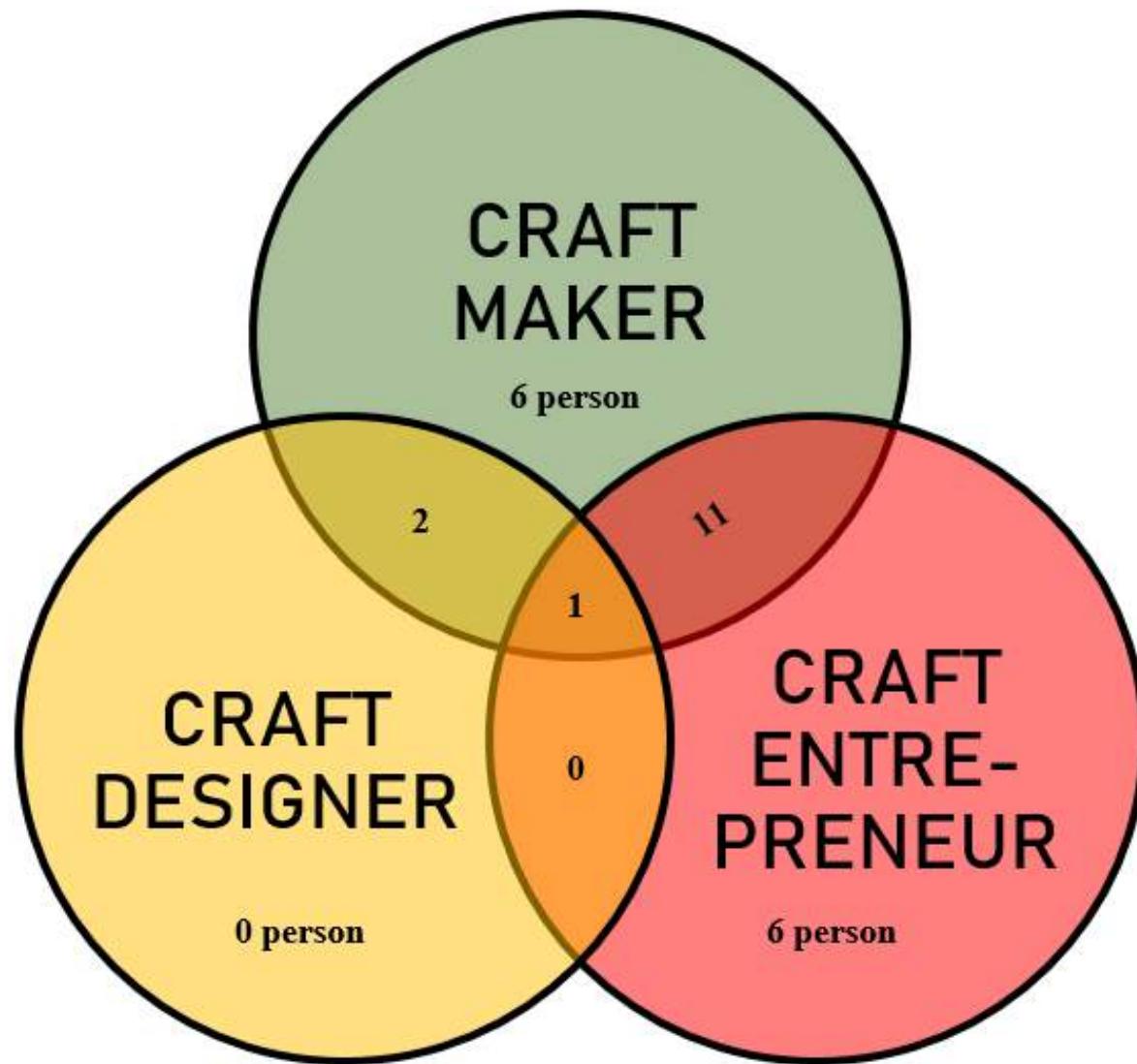


A craft person who could  
share with more than a  
group



A craft person who tended  
to share with a group only

# IDENTIFIKASI TIPE-TIPE PENGRAJIN

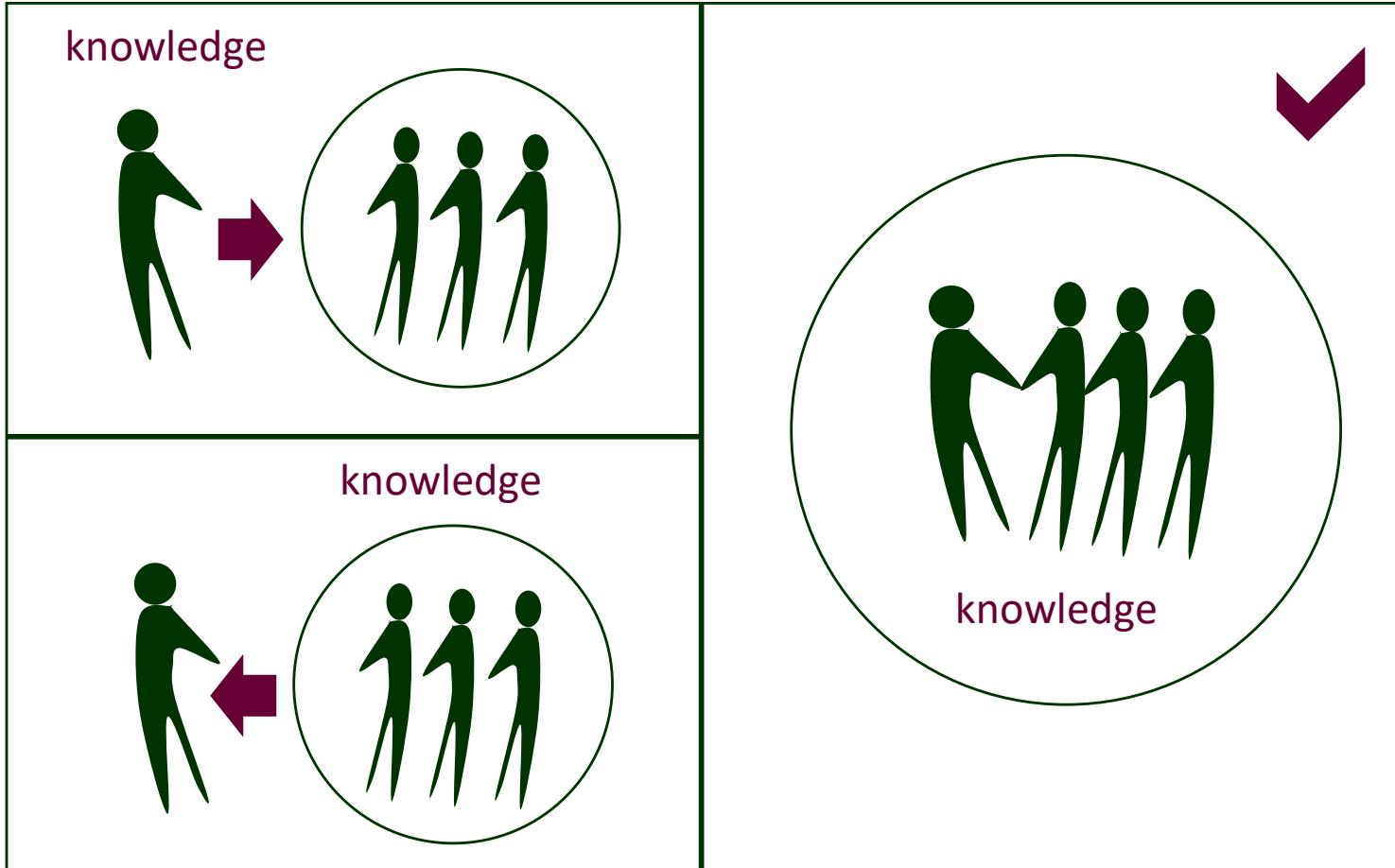


# Participatory Action Research

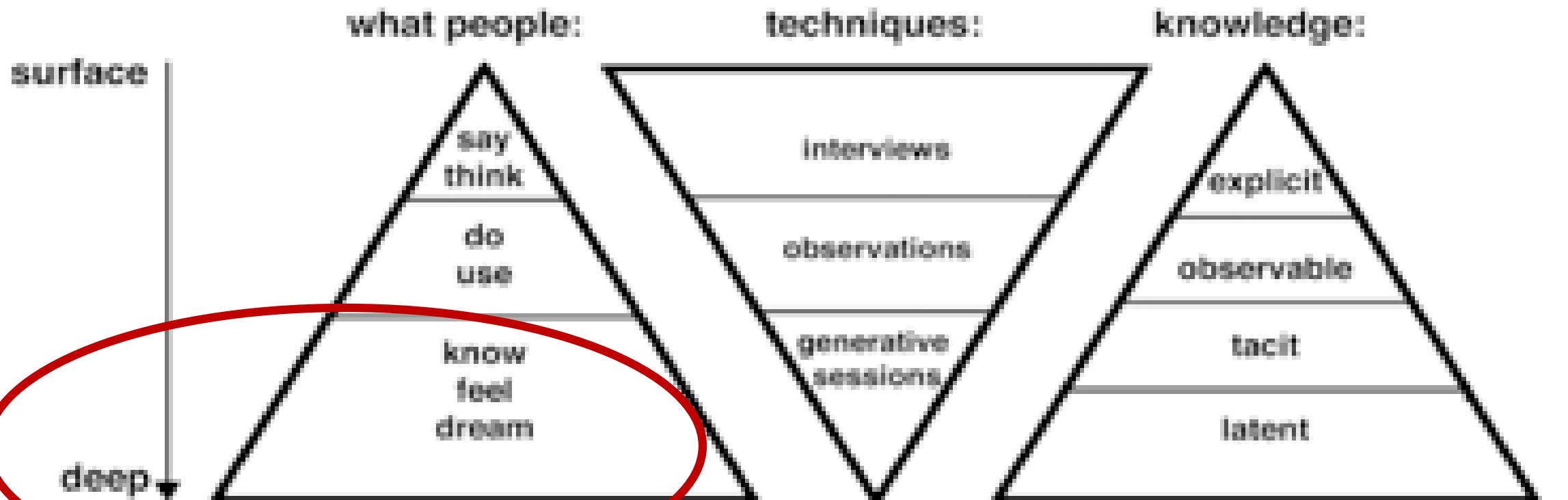
2012



Jewellery Making Workshop to High School



Decisions or policies affecting any community should be made by the community themselves.



Sanders, 2002. From User centered to Participatory Design Approaches.  
In Design and the Social Sciences. J.Frascara (Ed), Taylor & Francis Books Limited, 2002



# Help me help you

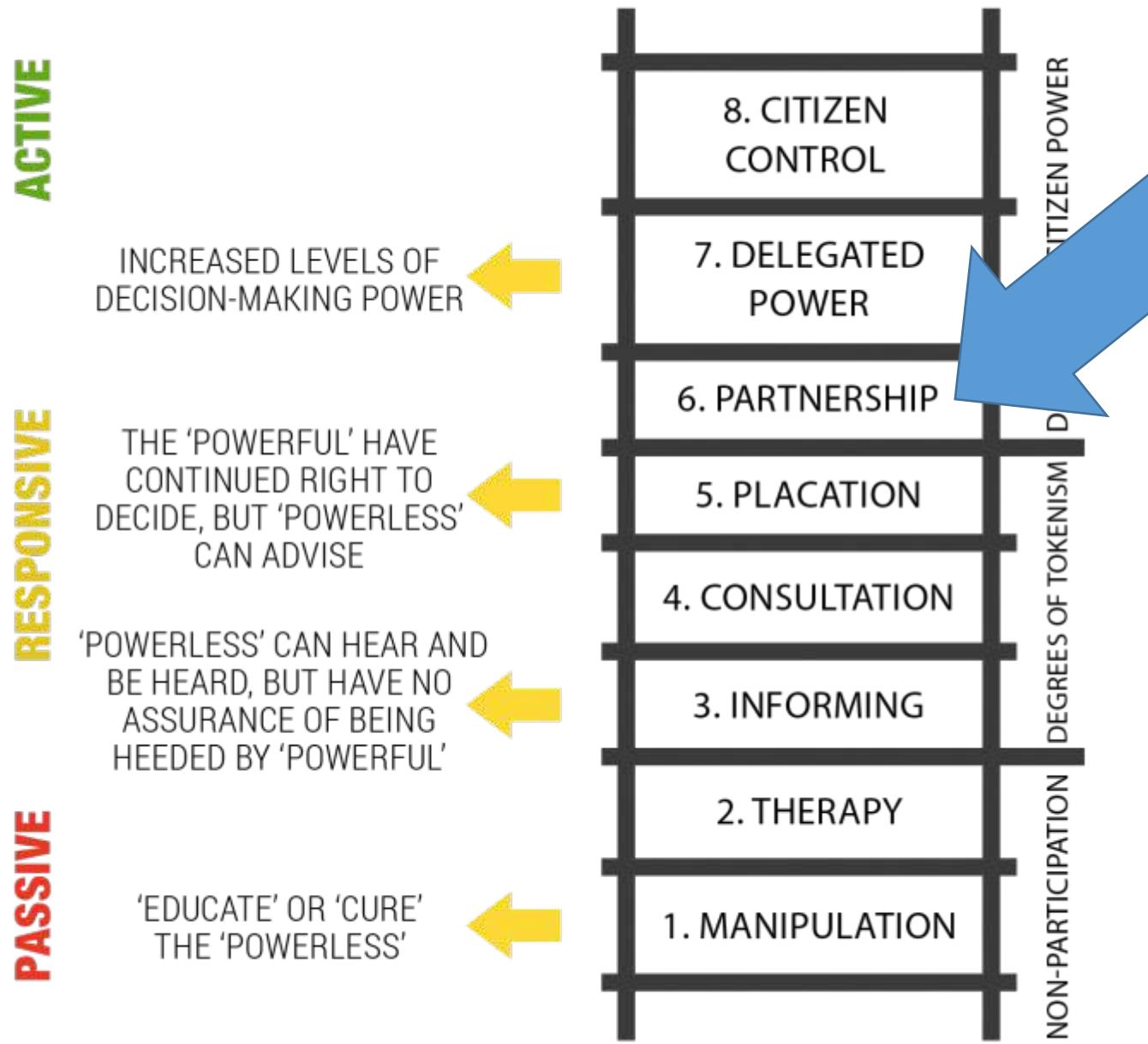
*Bantu kami untuk membantumu*

*suffering from  
husbands mid-life crisis  
no social skills*

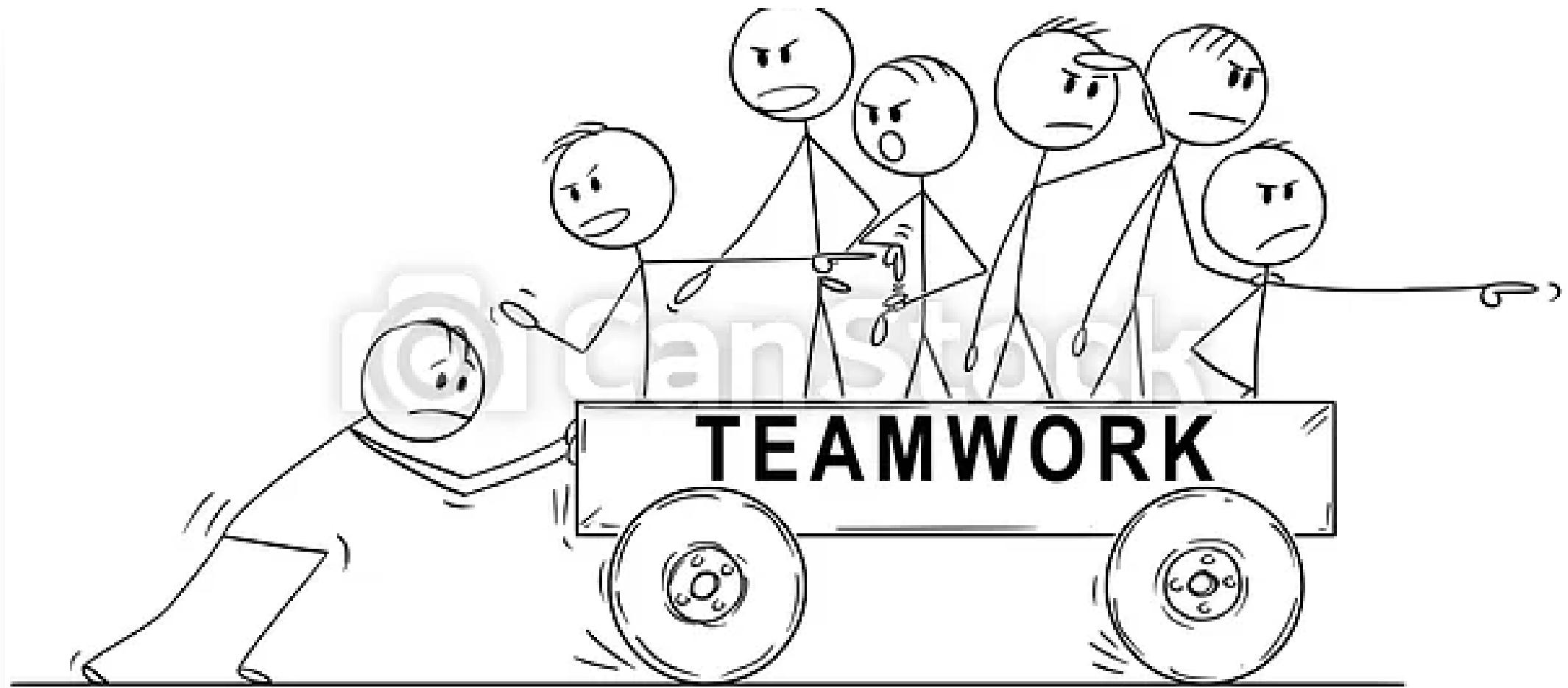


# Arnstein's Ladder of Participation

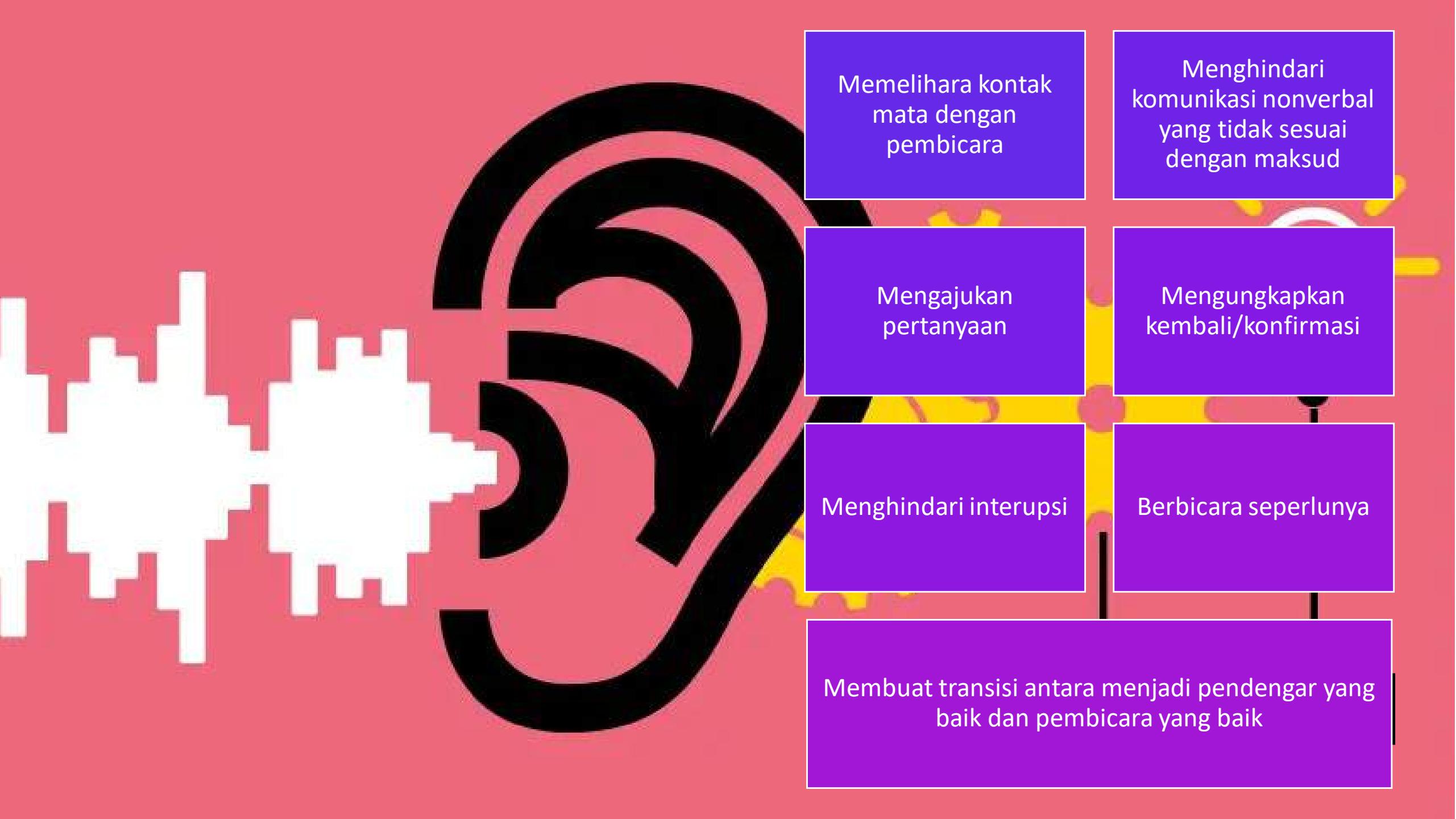
Sherry Phyllis Arnstein  
1930 – 1997  
University of California, LA



Source of Picture: Co-design is not a panacea for inequality - InWithForward



© CanStockPhoto.com - csp63458337



Memelihara kontak mata dengan pembicara

Menghindari komunikasi nonverbal yang tidak sesuai dengan maksud

Mengajukan pertanyaan

Mengungkapkan kembali/konfirmasi

Menghindari interupsi

Berbicara seperlunya

Membuat transisi antara menjadi pendengar yang baik dan pembicara yang baik



# Empathy At the heart of innovation

Karl-Magnus Möller  
[www.kommunikationen.de](http://www.kommunikationen.de)



Tali Sharot  
Professor of cognitive neuroscience  
Department of Experimental Psychology  
University College London.

Kita mengira bahwa jika kita menakut-nakuti orang, kita dapat memengaruhi perilaku mereka.

Namun kenyataannya hal ini dampaknya justru kecil atau tidak sama sekali

karena orang biasanya malah defensive (memutuskan untuk menutup diri dari informasi yang disampaikan dan membuat alasan).

Se bisa mungkin kita cari persuasi positif di situasi apa pun. Persuasi positif lebih mudah diterima daripada yang negatif.



Tali Sharot

Professor of cognitive neuroscience  
Department of Experimental Psychology  
University College London.

1. social incentives
2. immediate rewards
3. progress monitoring

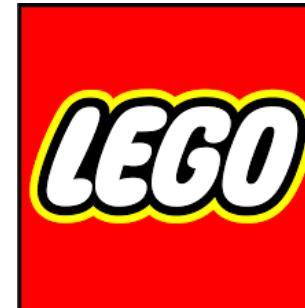
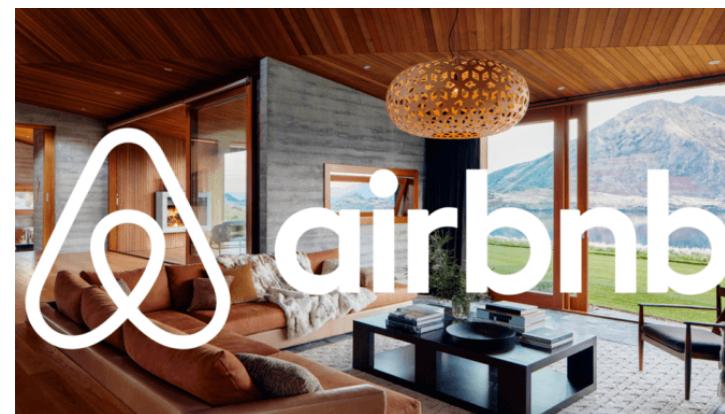
fear > inaction  
gain > action

# design thinking.

more than just beauty (or aesthetics)

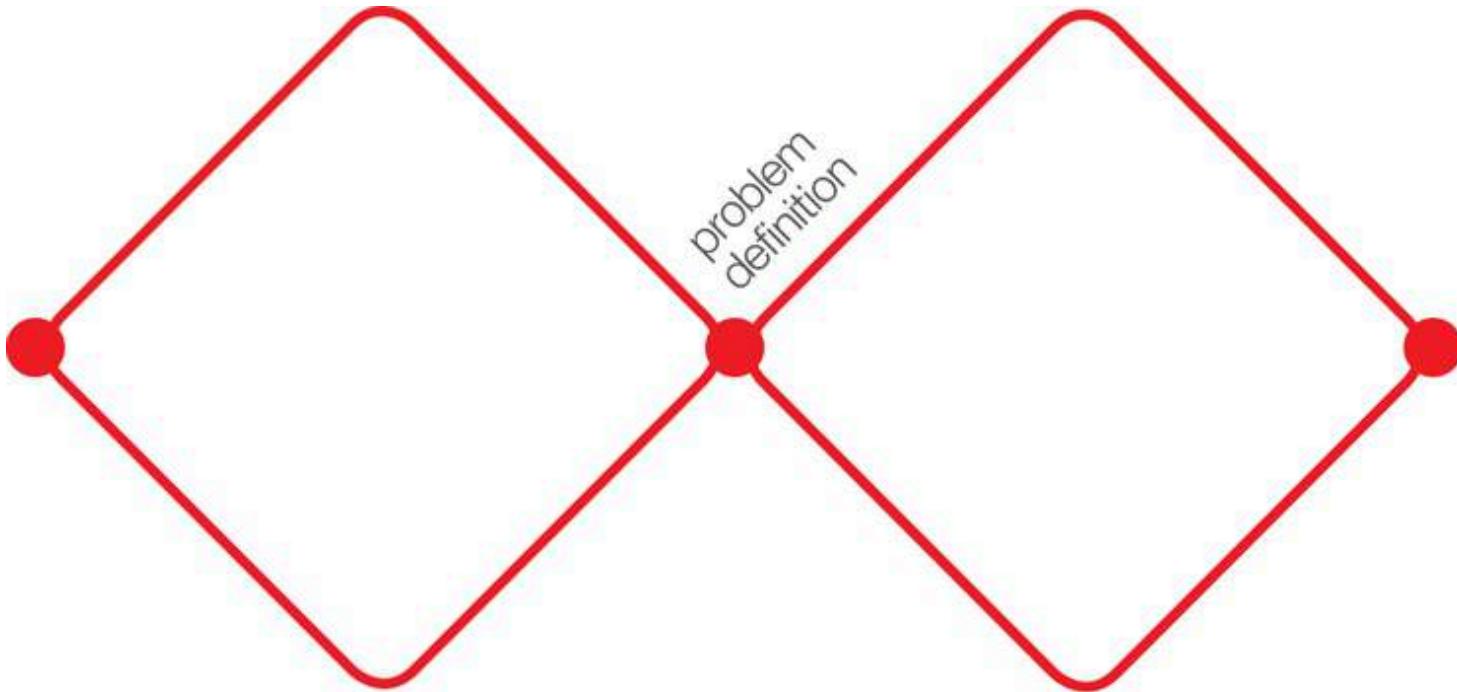
Google

ALESSI



ID  
EO





UK Design Council, 2011

Fenomena



Permasalahan



Kepatusan

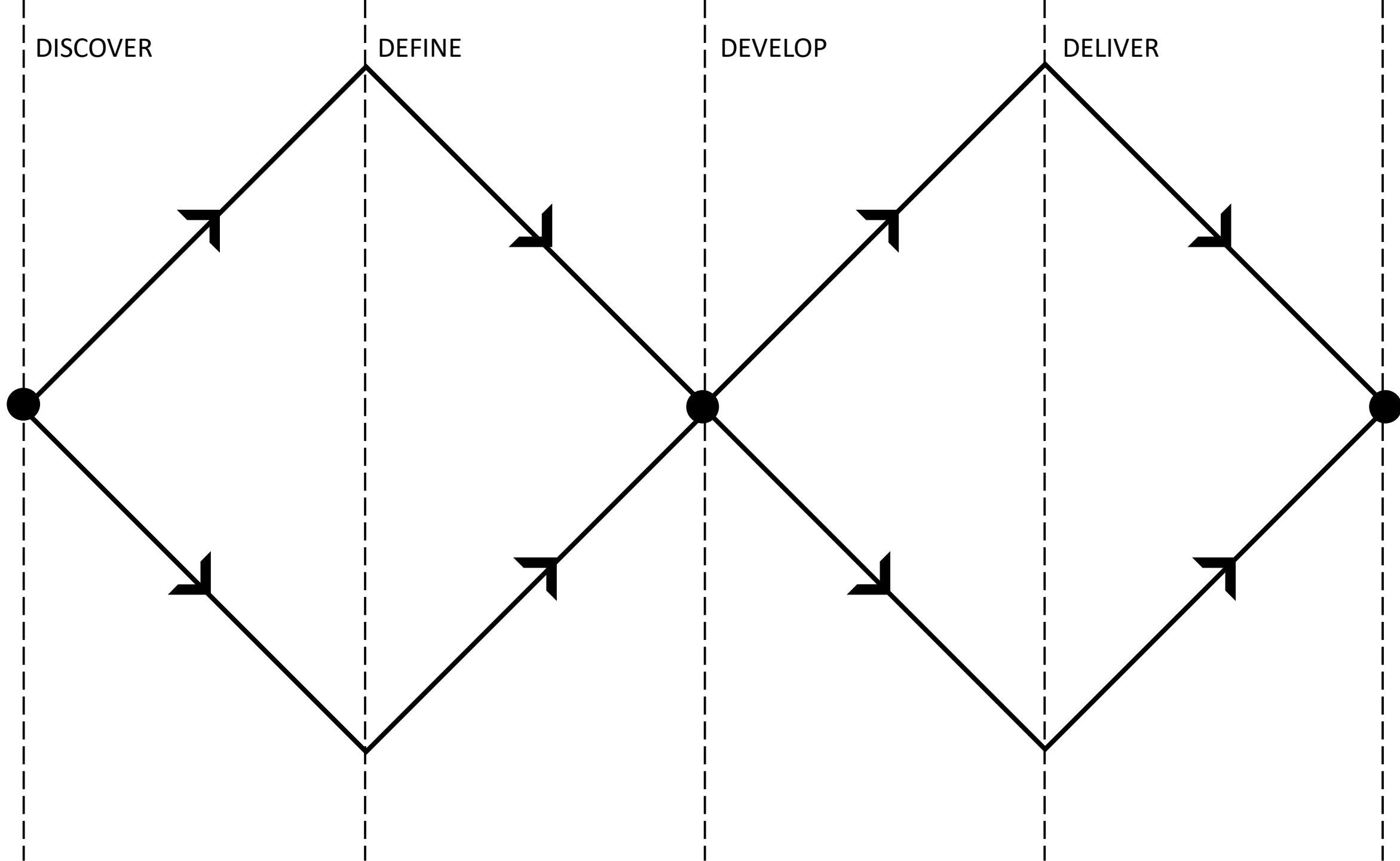


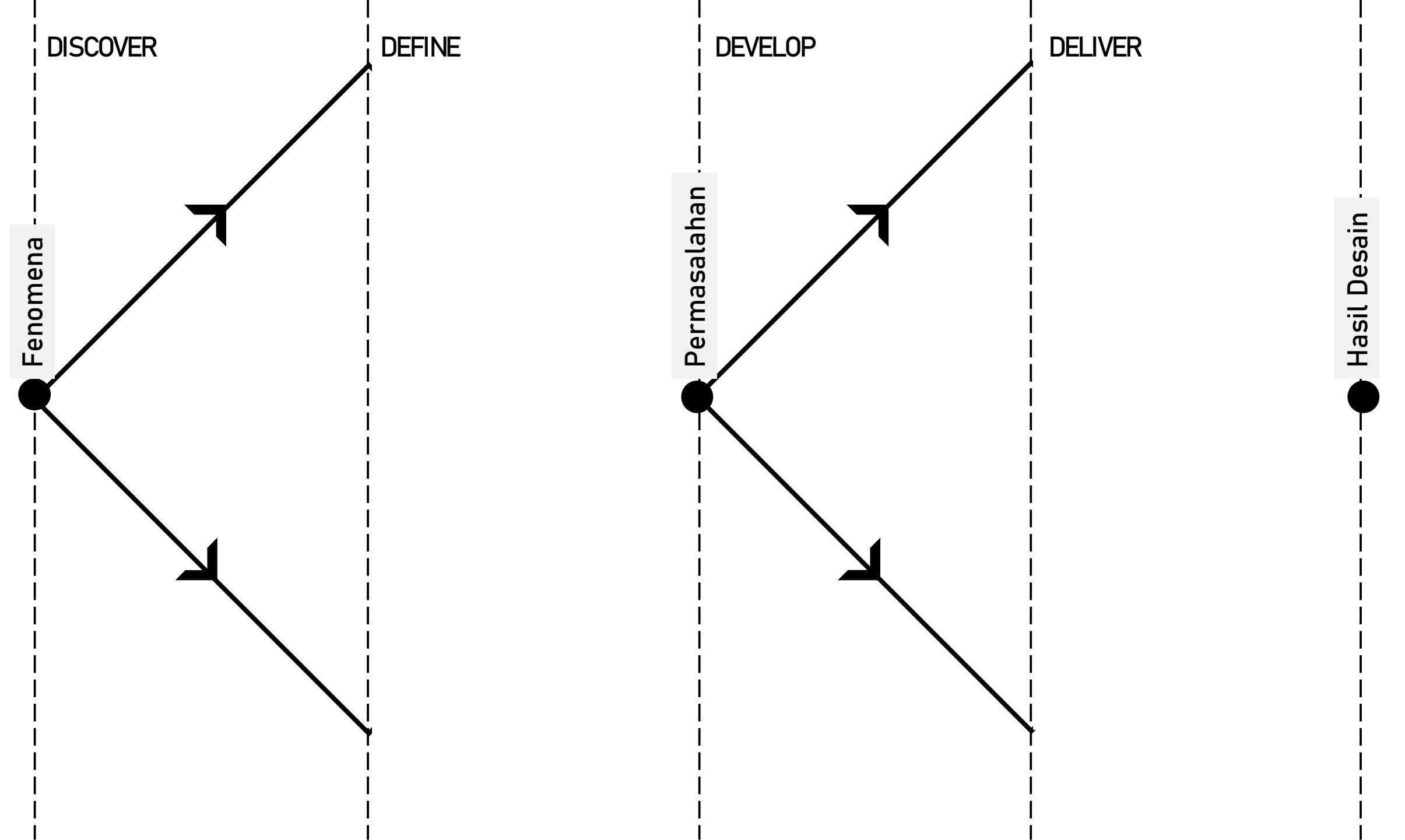
DISCOVER

DEFINE

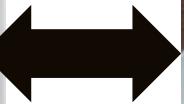
DEVELOP

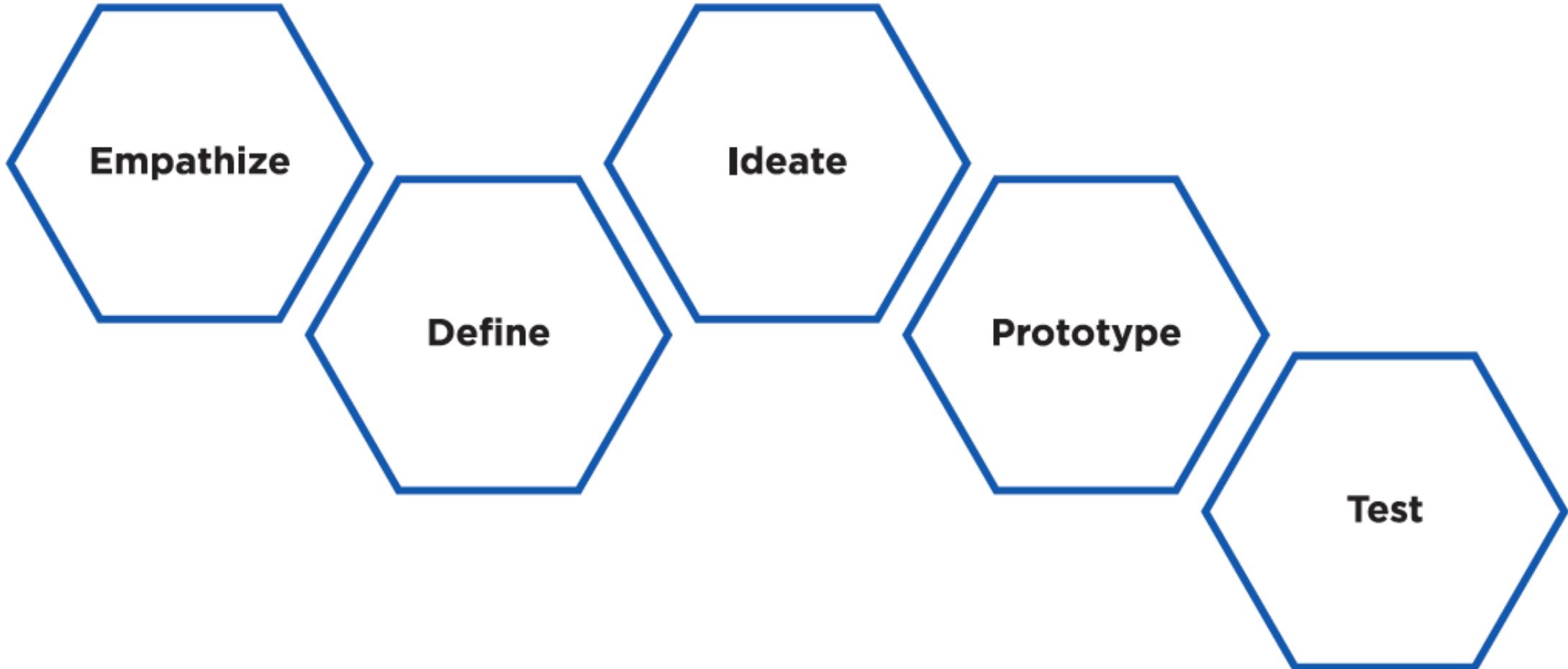
DELIVER











Stanford d.school DESIGN THINKING

# EMPHATY

kemampuan untuk memahami secara emosional apa yang dialami orang lain.

menempatkan Anda pada posisi orang lain dan merasakan apa yang mereka rasakan.



**Empathy** is the ability to understand other people's emotions and what they are thinking or feeling. There are two types of empathy:

### **Affective Empathy**

---

The ability to feel another person's emotions.



### **Cognitive Empathy**

---

The ability to know what another person thinks or believes.

# INNOVATION SPOT

**DESIRABILITY/  
FIT TO THE  
NEEDS**

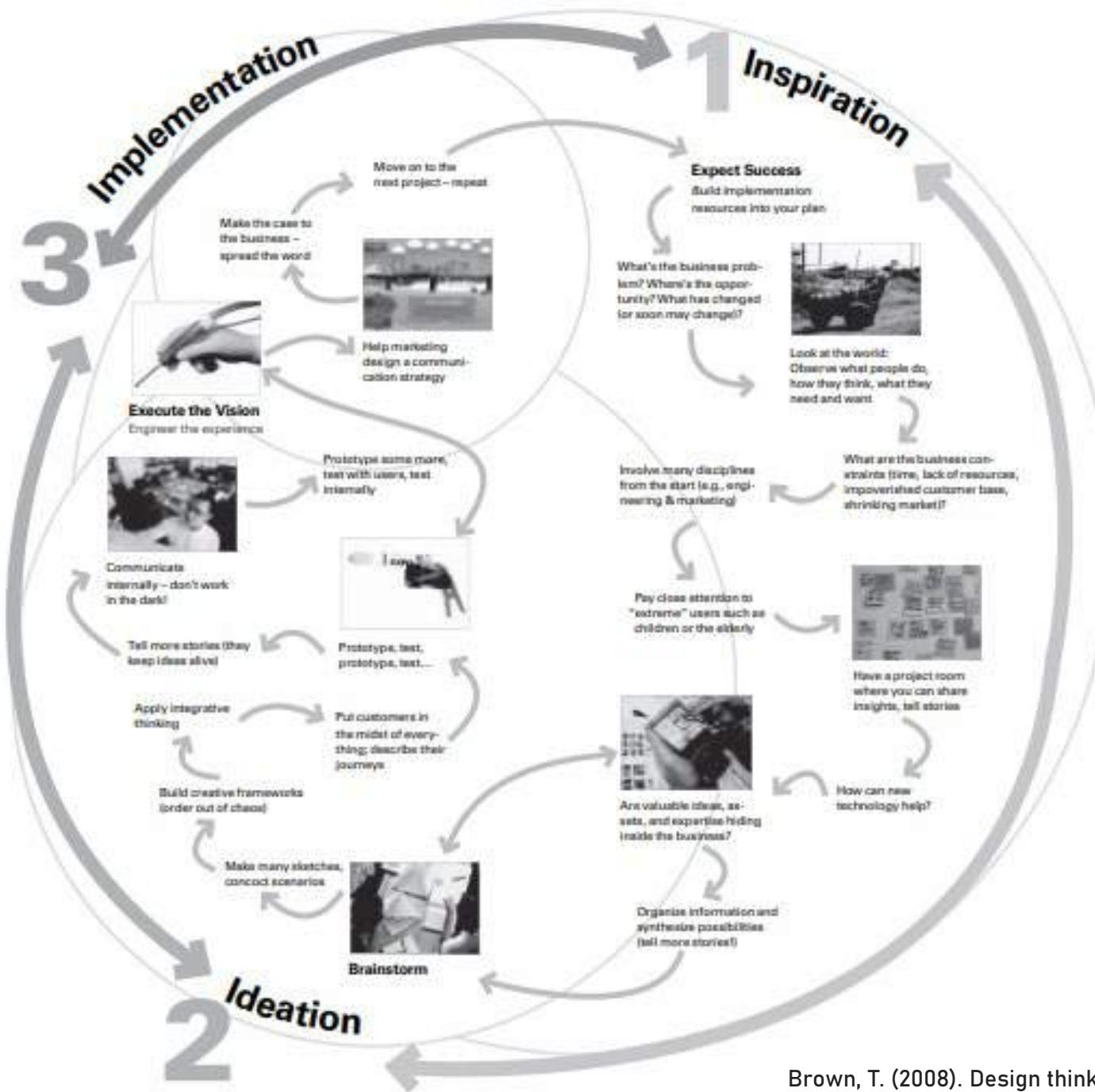


**R<sub>p</sub>**

**VIABILITY/  
BUSINESS  
MODEL**



**FEASIBILITY/  
ABILITY TO  
PRODUCE**



# design thinking.

memahami konteks

jangan terburu-buru untuk memutuskan solusi

memperluas kemungkinan+ desain partisipatif : pertimbangkan  
potensi swadaya

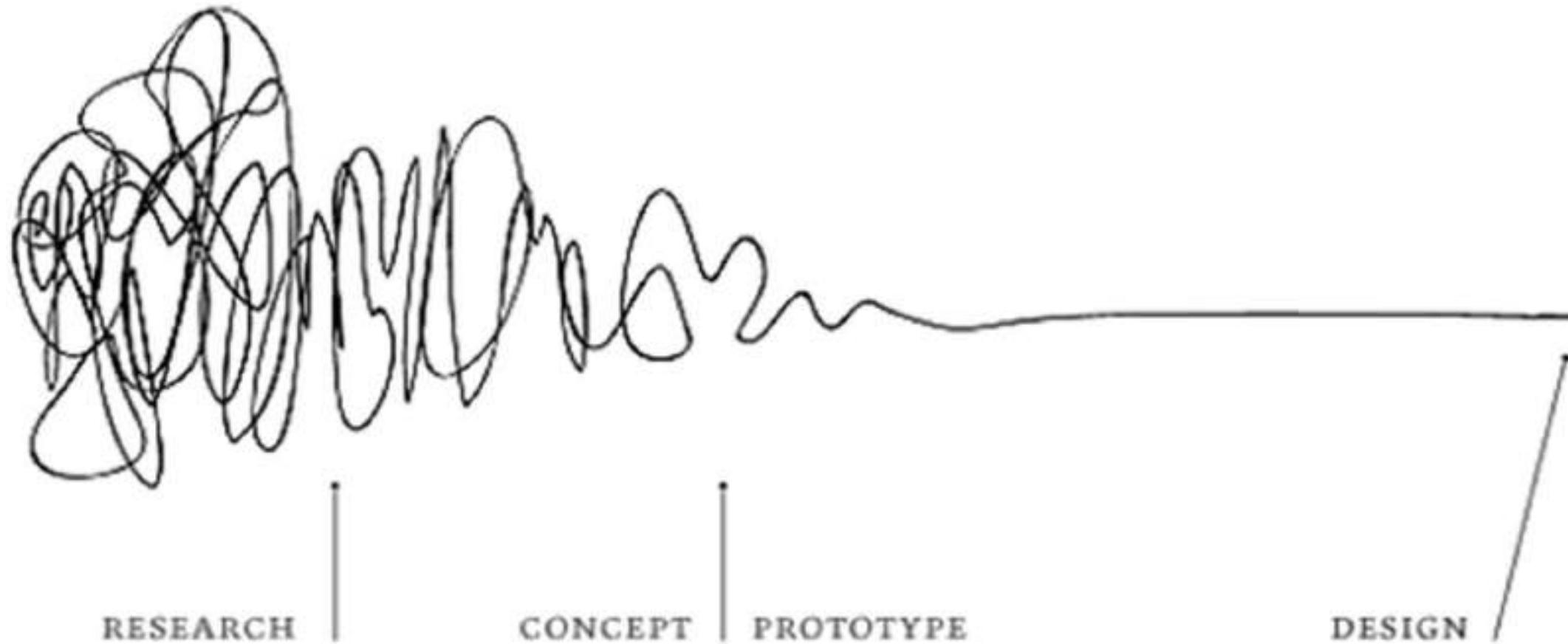
## Beberapa catatan.

- jebakan efisiensi
- partisipasi palsu : “yang mimpiya harus dipenuhi”
- tantangan untuk mentransfer kepemilikan suatu program/kegiatan

terimakasih

UNCERTAINTY / PATTERNS / INSIGHTS

CLARITY / FOCUS



Design Thinking: Deal with Wicked Problem



Not just a link of a chain,  
but as the hub of a wheel



Design Thinking: Interdisciplinary

## Modes of Thinking

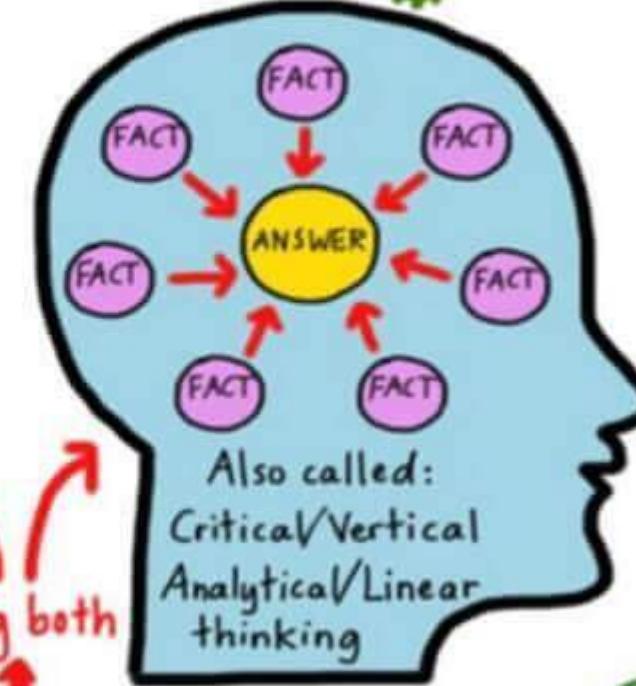
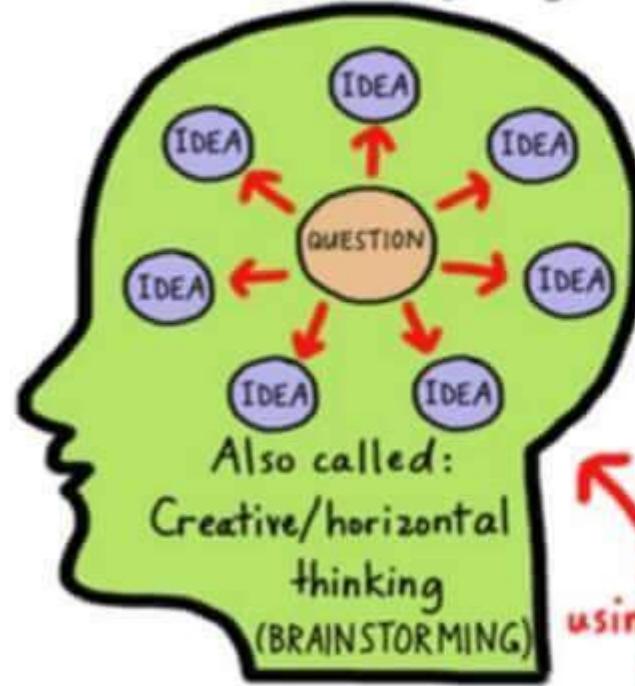
### Divergent Thinking

Using imagination



### Convergent Thinking

Using logic



using both

@sylviaduckworth

Lateral Thinking: Thinking "Outside the box"



# Design Thinking: Lateral Thinking/Creativity